

## **CFA Member Spotlight**

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## IN THE NEWS ... AS SEEN IN FORBES MAGAZINE

## "These Are The 7 Survivors Of Retail"

(by Richard Kestenbaum | Triangle Capital)

**Excerpts:** "The industry has evolved a lot in the last 18 months and, for many major retailers, not in a good way. For a number of large retailers' their very survival is now at stake. Kestenbaum explains, "When you look at the retailers who sell products made by other companies, there are seven multibrand stores doing well enough that their survival is likely". If you're not one of the seven survivors on the list, this executive says that the strategy being used to adapt isn't working well enough, and there is a question mark on their future viability.

>>Read the Full Article

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