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On-demand Apparel Production for Wholesale and Retail By: Shahrooz Kohan

Utilizing on-demand apparel production with AIMS360's apparel software to sell omnichannel for both wholesale (B2B) and direct to consumer (B2C).

- The process is simple: orders are taken, on-demand production is immediately created, the goods are allocated, shipped, and inventory is updated to all channels.
- Goods are produced 'on-demand' vs. producing in advance.

Apparel Software for on-demand omni-channel

- When orders are taken in a variety of channels within b2b e-commerce, (ie; <u>Shopify</u> DTC, department store EDI dropship, etc.), <u>AIMS360</u> can work with clients for sewing and printing of t-shirts on demand.
- The customer order arrives, on-demand production is immediately created, allocated for the orders, and inventory is updated to all channels. The t-shirt is shipped out as the system automatically finishes out the process.

Traditional apparel manufacturing vs Manufacturing on-Demand (MOD)

Disadvantages of traditional processes:

- a) producing large quantities of styles, keeping it stored until shipment.
- b) requires forecasting and inventory to be held.
- c) leading to discounting to sell off inventory, lowering margins and destroying brand equity.

MOD in fashion allows companies to stay lean on inventory and is very flexible:

- It can be isolated to a product or a processes. For example, a clothing manufacturer may produce only **non-core** styles on demand, since core styles can be inventoried.
- AIMS 360 for on-demand helps sustainability with brands experiencing cost savings.
- Using MOD with most of their products, fashion production can be brought back to domestic production.

Getting Started

AIMS360 can show you automations that facilitate the whole process from order to production and delivery.

Visit full article: https://www.aims360.com/on-demand-apparel-production/

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